THE SUITESUCCESS DIFFERENCE
Agile, Cost-Effective ERP For The Businesses of Today and Tomorrow

LEADING PRACTICES BUILT FOR YOUR INDUSTRY

NetSuite is designed for your industry with key KPIs, industry terminology, role-specific dashboards and industry-specific best practices for faster time to ROI.

- Advertising
- Apparel & Fashion
- Distribution
- Education
- Financial Services
- Food & Beverage
- Health Care Services
- Manufacturing
- Media & Publishing
- Nonprofit
- Restaurants & Hospitality
- Retail
- Services
- Software
- Telecommunications
- Transportation & Logistics

TRADITIONAL ERP VS. SUITESUCCESS

BIG BANG IMPLEMENTATIONS ARE OUT
Traditional approach leads to long, risky, expensive implementations. SuiteSuccess reduces project time, risk and costs.

ERP DRIVING PROCESS IMPROVEMENT
SuiteSuccess unifies product and leading practices out-of-the-box for immediate activation and faster time to value.
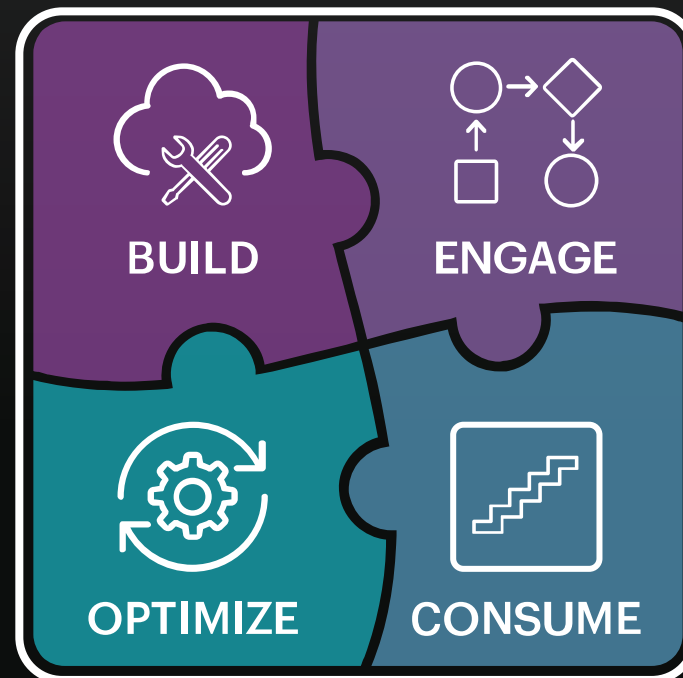
FASTER TIME TO ROI
Rapid realization of the most critical business benefits with a clear path to realize other benefits in the future.

NETSUITE SUITESUCCESS

A complete suite—continuously updated—to support the modern business, including ERP, CRM, PSA, omnichannel commerce and HR.

Continual optimization of your business—as your business changes we have the right capabilities ready for your next and the leading practices to guide you.
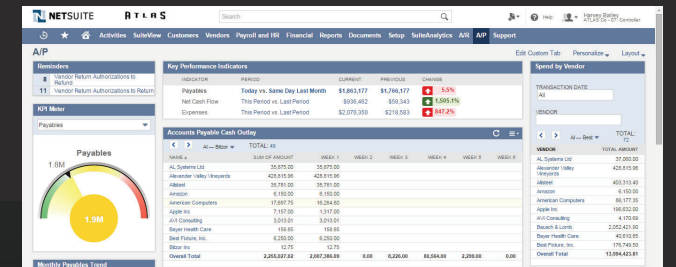
Packaged industry leading practices, KPIs and roles into easy-to-use dashboards, work flows, functionality and processes.

Intelligent, staged approach to consume capabilities based on your business needs—drives faster time to value and greater user adoption.

BUILD **ENGAGE** **OPTIMIZE** **CONSUME**

A TRANSFORMATIVE CUSTOMER ENGAGEMENT MODEL

SuiteSuccess is a transformational methodology combining the NetSuite unified suite, 20 years of industry leading practices, a new customer engagement model and business optimization methods into a unified, industry-specific cloud solution, business-ready from Day 1.

NetSuite is business-ready from Day 1 with pre-built workflows, KPI reports, dashboards and metrics for each role with the flexibility to customize to preference.

SUITESUCCESS PROVEN BENEFITS

BUSINESS VISIBILITY
- 360° visibility and actionable insights increased 55% to 80%*
- Reporting time and resources reduced 40% to 55%
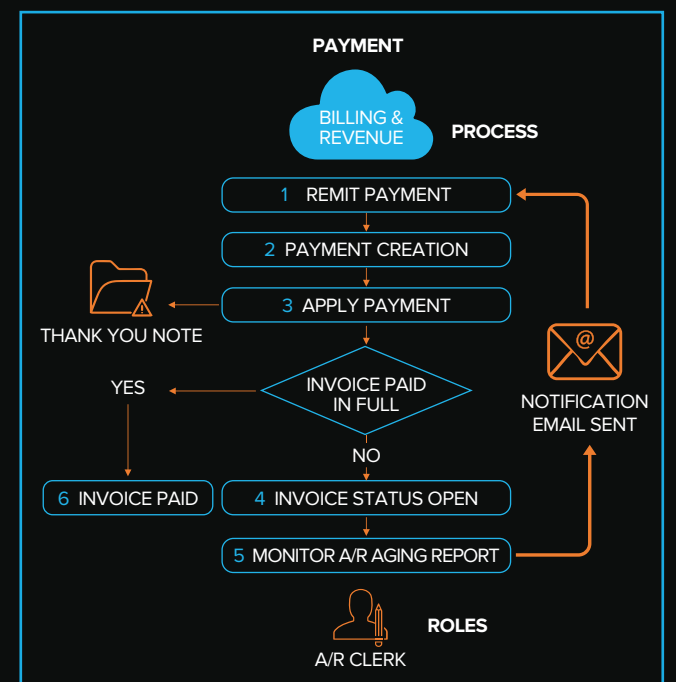
FINANCIAL MANAGEMENT
- Time to close financial books reduced 45% to 70%
- Audit completion and support time reduced 25% to 40%

IT MANAGEMENT AND RESOURCES
- IT support costs reduced 40% to 65%

*Source: SL Associated Study, Cloud-Based Business Solutions Suite Delivers Key Performance Improvements

PAYMENT

BILLING & REVENUE — PROCESS

1 REMIT PAYMENT
2 PAYMENT CREATION
3 APPLY PAYMENT

THANK YOU NOTE

INVOICE PAID IN FULL

YES

NO

6 INVOICE PAID   4 INVOICE STATUS OPEN

5 MONITOR A/R AGING REPORT

NOTIFICATION EMAIL SENT

ROLES
A/R CLERK

NetSuite brings 20 years of best practices to the SuiteSuccess solution to help drive business efficiencies out-of-the-box.

CUSTOMER BACKED

"When we heard the SuiteSuccess program could quickly get us up and running on a NetSuite system preconfigured for software, we were extremely excited."

- Rodger Smith, Founder and CEO, DirectScale

LEARN MORE

www.netsuite.com/suitesuccess

"NetSuite can grow with us. I feel like we've just scratched the surface of what NetSuite can do."

- Katie Hembree, Operations Manager, Tactical Medical

LEARN MORE

"I have 15 plus years of experience in all the major ERP platforms, including SAP, and I've been through six major implementations. This was by far the best"

- Bruce Capagli, COO, Precision Disposables

LEARN MORE

ORACLE®
NETSUITE