ORACLE NETSUITE PLANNING & BUDGETING

Oracle NetSuite Planning and Budgeting enables organizations of all sizes to quickly adopt a world-class planning and budgeting application offering market-leading functionality across lines of businesses. Now a part of SuiteSuccess, Planning and Budgeting can be deployed via two versions, ensuring that you receive your Planning and Budgeting offering in a manner that best suits your particular business needs and budget.

Key Business Benefits

- No hardware or IT investments.
- Fully customizable and owned by Lines of Business.
- Migrate from disconnected planning tools and spreadsheets.
- Work with latest version of the software.
- Multiple environments and global data centers for deployment.
- Low cost and time to implement.
- Customizable to specific business need.

Complete Planning, Budgeting and Forecasting Solution

Oracle NetSuite Planning and Budgeting is used by companies worldwide to meet organization-wide business planning needs. It is designed to address a wide variety of financial, sales, contractual and operational planning use cases across multiple industries, and is accessible via rich interfaces through Web or Microsoft Office.

Integrated Organization-Wide Planning and Budgeting Process

Planning and budgeting using spreadsheets in most organizations results in less collaboration, more inefficiency and is error prone.
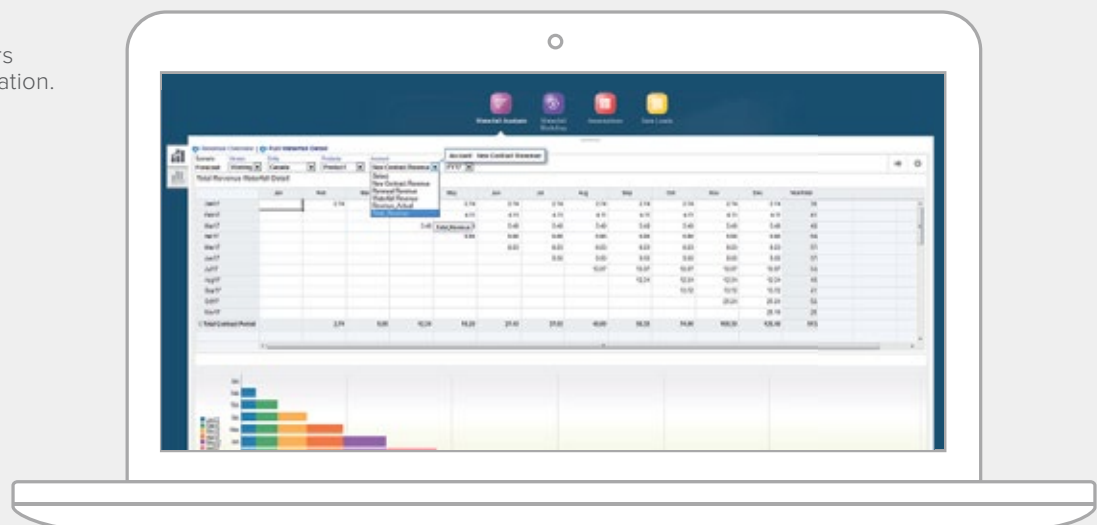
Oracle NetSuite Planning and Budgeting facilitates both company-wide and departmental planning with modeling capabilities, approval workflows and reporting within one collaborative scalable solution. Sales and operationally driven strategic plans can be linked to long-term

Key Features

- Intuitive, role-based web and MS Office interfaces.

- Flexible driver based what-if modelling capabilities.

- Built-in financial intelligence and spreading logic.

- Built-in commentary and annotation capabilities.

- Flexible workflow and plan management capabilities.

- Robust reporting and ad-hoc analysis with formatting and charting support.

- Integration with NetSuite Financials.

and near-term financial plans. The solution uses a powerful calculation engine which can accommodate a wide range of business logic with fast in-memory aggregation and instant analysis and reporting.

Figure 1: Dashboards provide business users easy access to information.

Robust Modelling with Sandboxing and Predictive Analytics

Demand is volatile, costs fluctuate and the business landscape is constantly changing. Oracle NetSuite Planning and Budgeting enables the ability to stay ahead of the competition by understanding volatility and modeling financial and operational changes quickly using flexible assumptions. Use sophisticated modelling techniques, predictive analytics, multiple what-if scenarios and rolling forecasts to minimize uncertainty in the business.
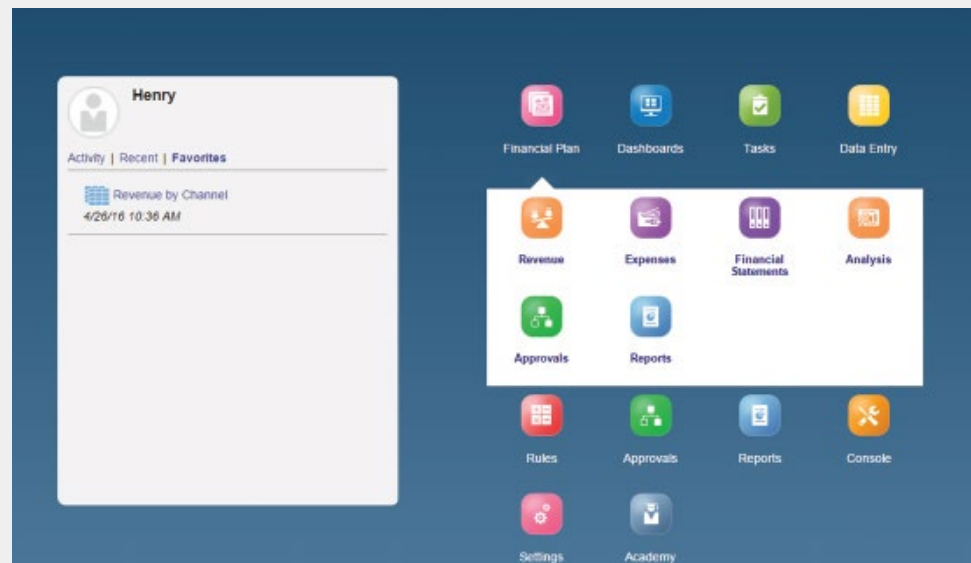
Connect Users with an Intuitive, Mobile-Ready User Interface

The Oracle NetSuite Planning and Budgeting interface allows users easy access to view plans and reports on the web or their mobile devices. Robust dashboard and report creation capabilities are built-in for streamlined access to information.

Smart View Benefits

- Quickly navigate plan versions and details in Excel.
- Full ad-hoc and free form analysis capabilities.
- Report creation in Excel, Word and PowerPoint.
- Data access from multi-dimensional sources.
- Create unique data perspectives for users.
- Dynamically refresh Office documents with a single click.
- Support for highly formatted grids in Microsoft Excel.

Figure 2: The mobile-ready and intuitive interface of Oracle NetSuite Planning and Budgeting combines task lists, instructions, dashboards and graphical reports.

Empower Users with Microsoft Office Integration

Oracle NetSuite Planning and Budgeting offers comprehensive integration with Microsoft Office tools such as Microsoft Outlook, Excel, Word and PowerPoint with Smart View for Office.

Use Excel as the environment for adding custom members on the fly, slicing and dicing data and ad-hoc modelling. Users can also create data grids incorporating Excel formulas and formats. Common planning actions, such as spreading and allocation, are available within planning data grids rendered within Microsoft Excel.

Integrate Planning and Management Reporting Seamlessly

Reports and dashboards that display plan, forecast and actual data can be created in minutes and any change made to versions are instantaneously reflected.
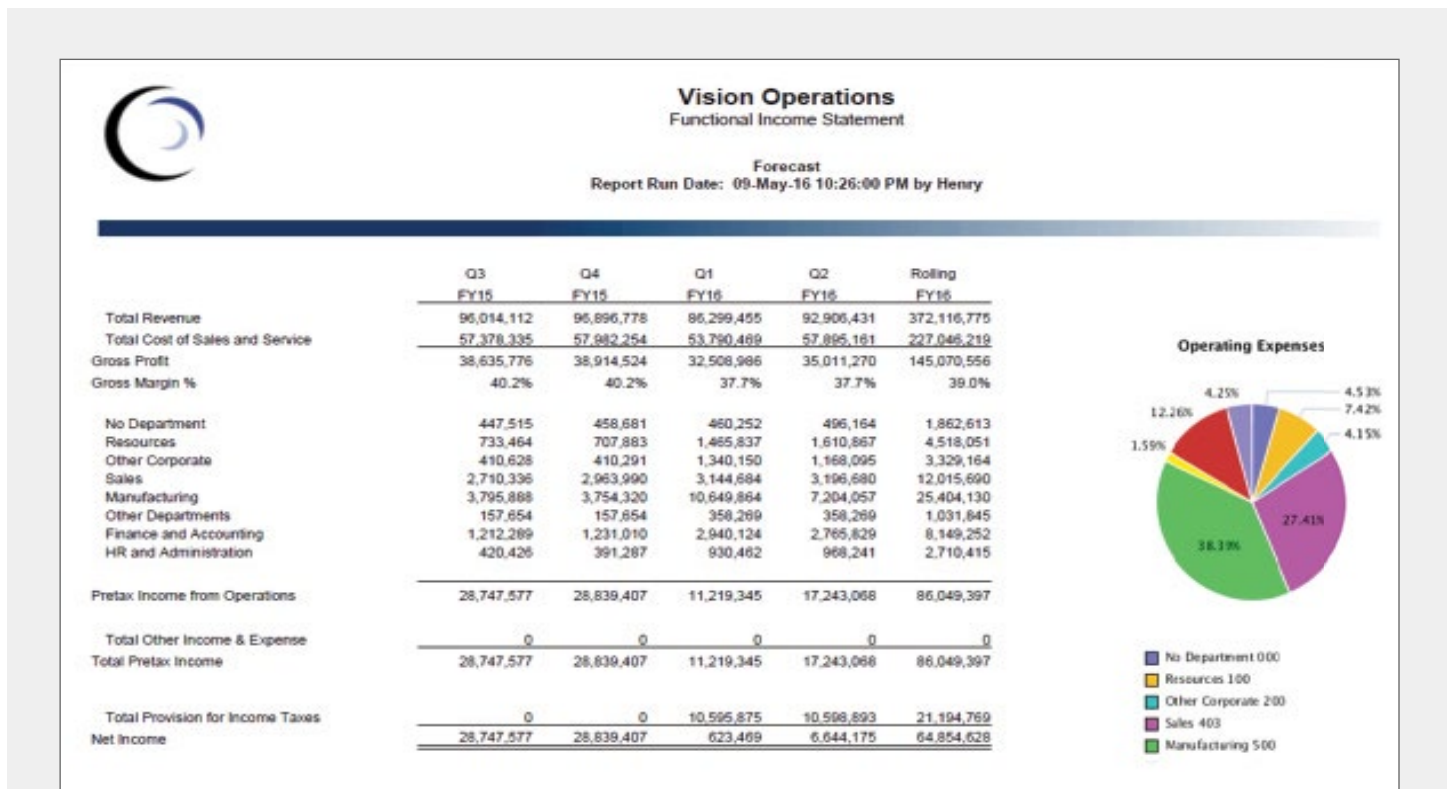

Vision Operations
Functional Income Statement

Forecast
Report Run Date: 09-May-16 10:26:00 PM by Henry

	Q3 FY15	Q4 FY15	Q1 FY16	Q2 FY16	Rolling FY16
Total Revenue	96,014,112	96,896,778	86,299,455	92,906,431	372,116,775
Total Cost of Sales and Service	57,378,335	57,982,254	53,790,469	57,895,161	227,046,219
Gross Profit	38,635,776	38,914,524	32,508,986	35,011,270	145,070,556
Gross Margin %	40.2%	40.2%	37.7%	37.7%	39.0%
No Department	447,515	458,681	460,252	496,164	1,862,613
Resources	733,464	707,883	1,465,837	1,610,867	4,518,051
Other Corporate	410,628	410,291	1,340,150	1,168,095	3,329,164
Sales	2,710,336	2,963,990	3,144,684	3,196,680	12,015,690
Manufacturing	3,795,888	3,754,320	10,649,864	7,204,057	25,404,130
Other Departments	157,654	157,654	358,269	358,269	1,031,845
Finance and Accounting	1,212,289	1,231,010	2,940,124	2,765,829	8,149,252
HR and Administration	420,426	391,287	930,462	968,241	2,710,415
Pretax Income from Operations	28,747,577	28,839,407	11,219,345	17,243,068	86,049,397
Total Other Income & Expense	0	0	0	0	0
Total Pretax Income	28,747,577	28,839,407	11,219,345	17,243,068	86,049,397
Total Provision for Income Taxes	0	0	10,595,875	10,598,893	21,194,769
Net Income	28,747,577	28,839,407	623,469	6,644,175	64,854,628

Operating Expenses

4.25%, 4.53%, 7.42%, 4.15%, 12.26%, 1.59%, 27.41%, 38.39%

- No Department 000
- Resources 100
- Other Corporate 200
- Sales 403
- Manufacturing 500

Figure 3: Built-in capabilities simplify report creation and consumption by business end users.

SuiteSuccess Offerings for Planning and Budgeting

SuiteSuccess for Planning and Budgeting is available in two editions, intended for different types of businesses in different stages of organization growth. Each edition provides a certain level of functionality, pricing and deployment speed so that you can clearly identify which Planning and Budgeting edition is the right solution for your planning and budgeting requirements.

SuiteSuccess – Planning and Budgeting Starter Edition

Planning and Budgeting Starter is designed with emerging businesses in mind, providing a straight out-of-the-box planning and budgeting solution at an optimal price point. It provides the ability for emerging businesses and organizations to implement the core functions and benefits that Planning and Budgeting has to offer without over-inflating their operating expenses.

Business Size: <$5 MM Revenue

Implementation Time: 15-30 Days

Planning and Budgeting Starter Edition is implemented following our tried and tested activation process, a rapid implementation method that better enables your business and end users on a shorter timeline.

Features Included:

- Financial Reporting
- Variance Analysis & Reporting
- Trended Revenue/COGS Planning
- Trended OpEx Planning
- Balance Sheet and Cash Flow

SuiteSuccess – Planning and Budgeting Standard Edition

SuiteSuccess Planning and Budgeting Standard Edition is intended for the organization that has reached a level where a more robust planning and budgeting application and process is required to accommodate and facilitate future growth. This edition allows you to receive a necessary, foundational version of Planning and Budgeting but with the capability to lightly customize the solution to suit your existing operations.

Business Size: $5 – 20 MM Revenue

Delivery Motion and Speed: 45-60 Days

SuiteSuccess Planning and Budgeting Standard Edition is implemented by the Oracle NetSuite Global Delivery Center. This talented team of consultants will align implementation objectives and timelines with your team, and will work hard to ensure a quick and smooth implementation of your new solution.

Features Included:

- All Planning and Budgeting Starter Edition Features plus:
  ◦ Price x Volume Revenue/COGS Planning
  ◦ Driver-based OpEx Planning
  ◦ Detailed Workforce Planning
  ◦ OpEx Modules (T&E, CapEx, Others)